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ABSTRACT

This project was conducted to describe state programs of economic development concerned with state-provided training for industry and to share the results among the states. Surveys were sent to the 50 state directors of vocational education plus the directors in the District of Columbia, Guam, Puerto Rico, and the Virgin Islands. Of the surveys sent, all but 11 were returned. The results of the survey showed that all 43 respondents claim that they provide training services to business and industry; however, many states do not have specific economic development programs or funding to provide for training to the private sector. In most states with targeted funds for business and industry training, a cooperative, coordinated effort is being made to solve not only the training needs, but also to provide help in site selection, funding, and tax abatement. It would appear that 31 of the 43 respondents have specific programs whose personnel work closely with other state agencies in meeting the needs of business and industry. Most of the states have 0-4 full-time staff members involved in training. Most training efforts are for manufacturing and electronics/high technology industries, although a wide range of other companies are served. Most of the companies served are new or expanding. Vocational instructors, teaching supplies and equipment, training materials, training for company instructors, and development of audiovisual materials are provided by the states. Funding for the programs comes from a wide range of sources and is spent in greatly varying amounts by the states. (The individual survey forms returned by the states are included in this document so readers can locate programs, compare efforts among the states, and determine the names and addresses of persons who can provide more information on their state's programs). (KC)

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ED237773

NATIONAL SURVEY OF TRAINING SERVICES TO BUSINESS AND INDUSTRY THROUGH VOCATIONAL EDUCATION

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West Virginia Department of Education
Bureau of Vocational, Technical and Adult Education
Charleston, West Virginia 25305
September 1982

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I would like to thank the following individuals for their efforts in the development, statistical study and final report of the survey.

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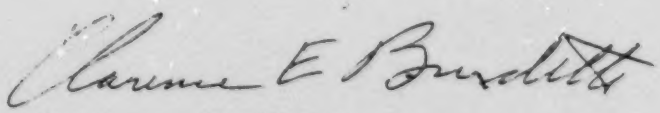
INTRODUCTION

The State Directors of Vocational Education in their position statement of December, 1981 called "...for a more active and assertive posture..." to be taken in regard to the economic development of the country.

Economic development is defined as "a set of planned actions designed to: attract new industry, expand existing industry, revitalize existing industry, and increase the productivity growth rate."

The first step toward forming a response to the challenge of economic development must be one of cooperation. Many states have programs which provide direct linkage between vocational education and economic development of the private sector. We have sought the cooperation of the state vocational directors in identifying these programs in hopes that all of our programs might be improved by the sharing and comparing of information.

This report is the direct result of that cooperation.



Clarence E. Burdette
Assistant State Superintendent of Schools
Bureau of Vocational, Technical and Adult Education

PURPOSE OF THE REPORT

At the present time, many states are at various stages in the establishment of programs regarding economic development. Each state is approaching this challenge individually without the benefit of national guidelines or a common source of program information. The duplication of effort and the fiscal implications is substantial. This report will encourage state directors to seek out the programs which are providing the leadership in this endeavor.

HOW THIS REPORT CAN BE USED

By comparing the individual states, relative commitment to economic development might be increased. This information may be of help in attracting additional resources and support from state, local and national sources.

This exchange of data should encourage the leaders of vocational education to seek out additional information and cooperative ventures between other agencies and the private sector.

The challenge of economic development encompasses all segments of our nation and we must be concerned with a total approach that includes not only the economics of our country, but the social and political changes as well.

SURVEY RESULTS

Surveys were sent to the 50 state directors of vocational education plus the directors of vocational education in the District of Columbia, Guam, Puerto Rico and the Virgin Islands. Out of the 54 surveys sent, all but 11 were returned. (Florida's survey arrived too late to be included; however, we have included their survey in the Appendix.) The rate of return was 79.6%.

Due to many reasons, some stated, others unknown, some questions were not answered by all respondents. Therefore, the number of respondents to the questions varies and this will be noted.

We have included at the end of this report the survey information returned by the 43 respondents. This information is in alphabetical order according to the name of the state. The territories are listed separately. We urge you to compare and seek out additional information from the states who have agressively attacked the problems of economic development. Included in this listing is the state agency involved, its address, telephone number and the name of the person responsible.

All 43 respondents claim that they provide training services to business and industry. However, many states and territories do not have specific economic development programs or funding to provide for training to the private sector. In most states (this also includes territories throughout this report) with targeted funds for business and industry training there is a cooperative, coordinated effort being put forth to solve not only the training needs but help in site selection, funding and tax abatement. This is especially true where the needs of new and expanding industries are concerned.

It would appear that 31 out of the 43 respondents have specific programs that work closely with other state agencies in meeting the needs of business and industry.

According to the survey the number of full time staff members involved in training ranges from a high of 103 for the State of Alabama to 0 for 10 states. The number of part-time persons involved is 1,505 with Alabama leading the way with 1,207.

NUMBER OF STAFF MEMBERS INVOLVED

Full Time	Part-Time
276	1,505
Mean 7.67 Mode Ø	Mean 43 Mode Ø
Number of states responding 36	Number of states responding 35

If we do not count Alabama's 1,207 part-time staff, the mean drops to 8.76 persons a more realistic figure.

The mean number for staff members is somewhat misleading. Most states have 0-4 full time staff. The states which indicated they did not have specific programs for training services to business and industry were not included in these totals.

In terms of state dollars appropriated for training services the leader is Pennsylvania.

STATE FUNDS

Amount:	$26,219,000
Mean:	$ 1,139,957
Number of states responding:	23

According to the survey the top five state allocations are:

1.	Pennsylvania	$ 9,000,000
2.	Georgia	$ 2,800,000
3.	Indiana	$ 2,000,000
	South Carolina	$ 2,000,000
4.	Alabama	$ 1,725,000
5.	Mississippi	$ 1,500,000

There are many states which have allocated funds, but for a variety of reasons their responses are not recorded in this section. Some did not separate the various sources, others left it blank, some responded with a percentage and others just put an X. It is enough to say that many states, especially in the sun belt, are making a substantial financial investment in the economic development of their respective states.

Even though the survey asked for the amount of funds from federal, local and private industry councils, we are not recording these results here. Many states left these sources blank or could not determine the amounts going for training services. The responses are recorded on the data sheets for the individual states.

In regard to the types of business and industry that are receiving training services, manufacturing and electronics/high technology are served by the highest percentage of respondents.

PERCENTAGE OF STATES SERVING VARIOUS TYPES OF BUSINESS AND INDUSTRY

Manufacturing	95.0
Electronics/High Technology	92.5
Health	65.0
Retail	62.5
Textile	52.5
Hospitality/Tourism	50.0
Financial	47.5
Forestry/Lumber	45.0
Mineral Extraction	37.5
Number of states responding	40

There is also a wide range of other companies served. Some of those noted were transportation, agriculture, construction, public utilities and the marine industry.

The organizations that refer training needs to the state are varied, but the highest percentage is business and industry itself.

PERCENTAGE OF STATES RECEIVING TRAINING REFERRALS FROM THE FOLLOWING ORGANIZATIONS

Business and Industry	97.56
Local Vocational Directors	85.37
Chamber of Commerce	80.49
Economic Development Agency	78.05
Industrial Development Authority	56.10
Other	48.78
Number of states responding	41

The various states provide a wide range of training services to business and industry.

PERCENTAGE OF STATES THAT PROVIDE THE FOLLOWING TRAINING SERVICES

Curriculum Development	90.24
Technical Skill Training	82.93
Training Plan Development	73.17
Related Apprenticeship Training	70.73
Job Task Analysis	68.29
Management Training	63.41
Employee Assessment	36.59
Facility Layout	26.83
Other Services	41.46
Number of states responding	41

Some of the services listed by the states under "Other" include: employee recruitment, pre-employment training, quality circle assistance, audiovisual development, train the trainer and coordination with other state agencies.

According to the survey funding is provided for a variety of items.

PERCENTAGE OF STATES THAT PROVIDE FUNDING FOR THE FOLLOWING ITEMS

Vocational Instructors	92.31
Teaching Supplies	92.31
Equipment	76.92
Consumable Production Training Materials	76.92
Company Instructors	71.79
Audiovisual Development	53.85

Outside Consultants	51.28
Company Equipment-Rental/ Reimbursement	35.90
Employee Assessment	35.90
Non-CETA Wages	7.69
Other	17.95
Number of states responding	39

Items listed under "Other" included various support services, leased or rented training facilities and curriculum development.

When asked where training is held the states indicated that most of the training took place in public vocational facilities.

PERCENTAGE OF STATES THAT PROVIDE TRAINING IN THE FOLLOWING FACILITIES

Vocational Facility	97.56
In-Plant	85.37
Mobile Unit	39.02
Other	34.15
Number of states responding	41

Listed under "Other" were leased facilities, community colleges and anywhere appropriate.

Providing training services to business and industry is one of the most successful cooperative efforts of state governments.

PERCENTAGE OF STATES THAT INVOLVE THE FOLLOWING AGENCIES IN THE TRAINING PROCESS

State Vocational Education	87.80
Local Vocational Education	87.80
Governor's Office of Economic Development	58.54
Employment Security	53.66
Private Industry Council	51.22
Other Agencies	26.83
Number of states responding	41

Under "Other Agencies" the states listed CETA prime sponsors, community colleges, chamber of commerce, state department of commerce and anyone where appropriate.

When asked who controls the money the states said Vocational Education.

PERCENTAGE OF STATES THAT ADMINISTER TRAINING FUNDS THROUGH THE FOLLOWING AGENCIES

State Vocational	75.61
Local Vocational	36.59
Governor's Office	22.50
Other	31.71
Number of states responding	40

Some of the states listed under "Other" various state development commissions, state departments of labor, prime sponsors and private industry councils.

According to the survey results, new and expanding businesses and industries qualify by a large margin for the services the states offer.

PERCENTAGE OF STATES THAT PROVIDE SERVICES FOR THE FOLLOWING CATEGORIES

New Businesses and Industries	97.50
Expanding Businesses and Industries	97.50
Others	35.00
Number of states responding	40

A few states have no restrictions on the services they provide; others are mainly interested in retraining programs.

There were 1,839 different businesses and industries served by 31 states. The number of companies served ranged from 200 served by Alabama to 6 for Iowa and Kansas. The top five states in the number of businesses and industries served were:

1.	Alabama	200
2.	Guam	110
3.	Minnesota	100 plus
4.	Ohio	86
5.	South Carolina	77

Twenty-five states responded when asked how many of these businesses and industries were new to your state. They said 373 new businesses were served. In attracting new industry Georgia was the front runner with 55 and Iowa was last with 2. The top five states reporting were:

1.	Georgia	55
2.	South Carolina	38
3.	Indiana	30
4.	Alabama	25
5.	North Dakota	20
	Texas	20

When asked how many people were trained for new businesses and industries, 26 states responded with a total of 29,170 people trained. The state totals ranged from Georgia with 6,200 to Montana with 30. The top five states in numbers of people trained for new companies were:

1.	Georgia	6,200
2.	Ohio	3,793
3.	Kentucky	3,093
4.	Indiana	3,000
5.	Texas	1,530

When it came to the number of expanding businesses and industries served, there were 633 reported by 26 states. The five states serving the greatest number of expanding businesses and industries are:

1.	Alabama	300
2.	South Carolina	39
3.	Ohio	38
4.	Illinois	30
5.	New Jersey	22

According to the survey 22 states responded when asked how many people were trained for expanding businesses and industries. They said that 70,383 people were trained for expanding companies. The states ranged in number of people trained from 32,280 for Alabama to 40 for Montana. The top five states were:

1.	Alabama	32,280
2.	Ohio	15,897
3.	Idaho	12,043
4.	New York	1,400
5.	New Jersey	1,332

There were relatively few retraining programs held for employees of bankrupt or closed companies. Only eight states responded to this question and they said that 24 training programs were held. North Dakota ran ten programs and led the others by a wide margin.

There were a total of 680 persons retrained under the 24 programs. Oregon led the list with 250 people retrained and New Jersey was last with a perfect ten.

When asked what kinds of promotional materials were used to advertise their programs the following percentages of states said:

Printed Matter	97.44
Audiovisual	43.59
Commercial Television	33.33
Commercial Radio	25.64
Number of states responding	39

PERCENTAGE OF STATES THAT PROMOTE THEIR SERVICES IN THE FOLLOWING AREAS

* Statewide	92.31
Regionally	64.10
Internationally	64.10
Nationally	58.97
Number of states responding	39

* Includes island wide for Guam

According to the survey most of the states do not hesitate to hire outside consultants when needed to solve a training problem.

PERCENTAGE OF STATES THAT USE OUTSIDE CONSULTANTS IN THE FOLLOWING AREAS

Curriculum Development	75.76
Management Training	66.67
Skill Training	54.55
Employee Assessment	21.21
Other	18.18
Number of states responding	33

Most consultant services are purchased from universities and colleges.

PERCENTAGE OF STATES THAT PURCHASE CONSULTANT SERVICES FROM THE FOLLOWING

Universities and Colleges	72.41
Private Consulting Firms	65.52
Professional Organizations	20.69
Other Sources	27.59
Number of states responding	29

Listed under "Other Sources" were business and industry personnel, local vocational personnel and individuals.

An average of 6.4% of a state's budget is spent on consultants. This ranges from 15% for some states down to 0% for many others. This information was furnished by 19 states.

SURVEY COMPOSITE

A composite state program for training services to business and industry would have the following:

Full time staff members	4
Part-time staff members	9
State allocation	$1,140,000

The bulk of their training services would be provided to the manufacturing, electronics, health and retail industries.

The majority of referrals or requests for training services would come from business and industry, local vocational directors, chambers of commerce and the state economic development agency.

The majority of training services provided would be curriculum development and technical skill training.

Funds would be provided largely for vocational-technical instructors, teaching supplies, equipment and consumable production training materials.

The training would most likely be held in a vocational facility or at the plant site.

The three main agencies involved in the training process would be the state vocational-technical agency, the local vocational-technical facility and the state office of economic development.

The funds for training services would be administered through the state vocational-technical agency.

Training services would be provided for new and expanding businesses and industries only.

Sixty new and expanding companies would be served during the fiscal year. The program would train 4,148 people.

Promotion of the state training services would be done largely through printed matter on a statewide basis.

Outside consultants would be hired mainly for curriculum development which the state resources could not provide. The consultants would come from a university or college and about $73,000 would be budgeted for outside consultant fees.

The total efforts of each state must be considered individually on its own merits. Economic development approaches in industrial training are generally similar, but individual differences occur due to each state's unique topography, resources and economic emphasis.

The results of this survey are totally due to the efforts of those states that responded. A special thanks go to each of the respondents with the hope that these results will assist in furthering the economic development cause.

APPENDIX

STATE: Alabama

AGENCY: State Department of Education

ADDRESS: Montgomery, Alabama 36130

PERSON RESPONSIBLE: Robert T. Carter

TELEPHONE: 832-3364

NUMBER OF STAFF MEMBERS: FULL-TIME 103 PART-TIME 1207

AMOUNT OF FUNDS:
STATE -$1,725,000 FEDERAL $9,000,000 LOCAL ___
PRIVATE INDUSTRY COUNCIL ___ OTHER ___

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER ___

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER ___

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER ___

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ___
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS ___
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ___ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ___

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER ___

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY ___ OTHER CETA

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER AID - CETA

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Retraining

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 200

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 25

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 800

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 300

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 32,280

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: 0

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 3.6 %

CURRENT RATE OF UNEMPLOYMENT: 11.4 %

STATE: Arkansas

AGENCY: Vocational-Technical Education

ADDRESS: 1 Capitol Mall, Suite 4C216
Little Rock, AR 72201

PERSON RESPONSIBLE: Richard L. Cochran

TELEPHONE: 501-371-2367

NUMBER OF STAFF MEMBERS: FULL-TIME 8 PART-TIME 124

AMOUNT OF FUNDS:
STATE $678,000 FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X Garments FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL _____ FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM _____
OTHER Distribution Warehouses

TRAINING REFERRALS RECEIVED FROM:
Industrial ~~XXXXXXXX~~DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY _____ OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS _____ TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT
TRAINING _____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT X OTHER On-the-job training and pre-employment training

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER Extra-help

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER Leased training facility

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL _____ PRIVATE INDUSTRY
COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL _____ LOCAL VOCATIONAL _____
OTHER Arkansas Industry Training Program

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR 1981-82: 17

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 7

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 688

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 9

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 546

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER NONE

CONSULTANT SERVICES PURCHASED FROM: N/A
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: N/A %

CURRENT RATE OF UNEMPLOYMENT: 8.9 %

STATE: California

AGENCY: Various local school districts

ADDRESS:

PERSON RESPONSIBLE:

TELEPHONE:

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME_____ Unknown

AMOUNT OF FUNDS:
STATE_____ FEDERAL_____ LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER Funds used would be CETA and local district resources

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL X HEALTH X MANUFACTURING_____
MINERAL EXTRACTION_____ RETAIL_____ FORESTRY/LUMBER_____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM_____
OTHER_____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY_____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE_____
INDUSTRIAL DEVELOPMENT AUTHORITY_____ OTHER_____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT_____ CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING_____ MANAGEMENT TRAINING_____ TECHNICAL SKILL TRAINING_____ FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER Personnel in local districts request technical assistance where needed.

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES_____ EQUIPMENT_____ NON-CETA WAGES_____
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT_____ CONSUMABLE PRODUCTION TRAINING MATERIALS_____ OUTSIDE CONSULTANTS_____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT_____ COMPANY INSTRUCTORS_____
VOCATIONAL INSTRUCTORS_____ OTHER Funds provided could be used for any of the above areas except Wages

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT X
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL_____ LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL_____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT_____
EMPLOYMENT SECURITY_____ OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE_____ STATE VOCATIONAL_____ LOCAL VOCATIONAL X
OTHER_____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: Unknown

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: --

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY:_____

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: Unknown

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES:_____

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: Unknown

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED: None
PRINTED MATTER_____ COMMERCIAL_____ TELEVISION COMMERCIAL_____
RADIO_____ AUDIO-VISUAL_____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED: None
INTERNATIONALLY_____ NATIONALLY_____ REGIONALLY_____
STATEWIDE_____

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING_____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT_____ SKILL TRAINING_____ OTHER_____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES_____ PROFESSIONAL ORGANIZATIONS_____
PRIVATE CONSULTING FIRMS_____ OTHER Local districts

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 9.5 %

STATE: Delaware AGENCY: Delaware Development Office

ADDRESS: P.O. Box 1401, Dover, DE 19901 PERSON RESPONSIBLE: Bonny Anderson

TELEPHONE: 302-736-4271

NUMBER OF STAFF MEMBERS: FULL-TIME 3 PART-TIME _____

AMOUNT OF FUNDS:
STATE 40,000* FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL X HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL X FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY _____ HOSPITALITY/TOURISM _____
OTHER All new or expanding businesses can receive services

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS _____ CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY _____ OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS _____ TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER Training facilities _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT _____ NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT _____ CONSUMABLE
PRODUCTION TRAINING MATERIALS _____ OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS _____
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL _____ LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY _____ OTHER Community College

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL _____ LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 16

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 13

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 395

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 1

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 108

*Used for customized training only

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: * %

CURRENT RATE OF UNEMPLOYMENT: 7.1 %

*All of our funds are used to support customized training which is done by other organizations under outside contracts. These funds support the design of skill and management training as well as the presentation of the training.

STATE: Delaware

AGENCY: State Dept. of Public Instruction
Vocational Division

ADDRESS: Townsend Building, P.O. Box 1402
Dover, DE 19901

PERSON RESPONSIBLE: Carol O'Neill Mayhew

TELEPHONE: 302-736-4681

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME 1

AMOUNT OF FUNDS:
STATE X FEDERAL X LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER_____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL_____ HEALTH_____ MANUFACTURING_____
MINERAL EXTRACTION_____ RETAIL_____ FORESTRY/LUMBER_____
ELECTRONICS/HIGH TECHNOLOGY_____ HOSPITALITY/TOURISM_____
OTHER A variety, mostly trade related

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY_____ BUSINESS/INDUSTRY _____
LOCAL VOCATIONAL DIRECTORS_____ CHAMBERS OF COMMERCE_____
INDUSTRIAL DEVELOPMENT AUTHORITY_____ OTHER Direct referral

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS_____ TRAINING PLAN DEVELOPMENT_____ CURRICULUM DEVELOPMENT_____ RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING_____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER General Vocational Training

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES_____
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT_____ CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS_____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT_____ COMPANY INSTRUCTORS_____
VOCATIONAL INSTRUCTORS X OTHER_____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT_____
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL_____ LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL_____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY_____ OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE_____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER_____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW_____ EXPANDING_____ OTHER Upon request

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: No records

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: None

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: --

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: --

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: --

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: --

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER None

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 0 %

CURRENT RATE OF UNEMPLOYMENT: 7.1 % July 82

STATE: District of Columbia AGENCY: District of Columbia Public Schools

ADDRESS: 415 12th St., N.W. - Suite 904 PERSON RESPONSIBLE: Dr. Otho E. Jones
W

TELEPHONE: 202-724-4180

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME 10

AMOUNT OF FUNDS:
STATE_____ FEDERAL_____ LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER_____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION_____ RETAIL X FORESTRY/LUMBER_____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER_____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY_____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY_____ OTHER_____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS_____ TRAINING PLAN DEVELOPMENT_____ CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER_____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES X
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT_____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER_____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT X
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL_____ PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT_____
EMPLOYMENT SECURITY X OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE_____ STATE VOCATIONAL_____ LOCAL VOCATIONAL_____
OTHER_____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: -- _____

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: --

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: --

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: -- _____

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: --

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: None

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL ____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY ____ NATIONALLY ____ REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT ____ SKILL TRAINING X OTHER ____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS ____
PRIVATE CONSULTING FIRMS X OTHER ____ ____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: ____%

CURRENT RATE OF UNEMPLOYMENT: 10 %

STATE: Georgia

AGENCY: Georgia Dept. of Education

ADDRESS: Twin Towers, East-17th Floor
Atlanta, GA 30334

PERSON RESPONSIBLE: Alvin Wilbanks

TELEPHONE: 404-656-7826

NUMBER OF STAFF MEMBERS: FULL-TIME 4 PART-TIME 30

AMOUNT OF FUNDS:
STATE 2.8 million FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL _____ FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM _____
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS _____ CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Ga Dept. of Ind. and Trade

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER 'Pre-Hire (pre-employment training)

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER Leased Space

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER State to board through grants

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 70

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 55

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 6200 FY'82

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 15

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 750

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 2

NUMBER OF PEOPLE RETRAINED: 100

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER Individuals _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 10 %

CURRENT RATE OF UNEMPLOYMENT: 7 %

STATE: Hawaii

The University of Hawaii and the Department of Education (there is only one school district and one public university system) share the responsibility for providing training services to business and industry. There is no one person responsible.

All industries benefit. Our principal industries are tourism, defense, and agriculture. We obtain information regarding employer satisfaction with the occupational training programs from an annual survey (see Appendix "A" of the enclosure).

This Office provides those services required by federal and state law (refer to the State Master Plan which is also enclosed). Training occurs in high schools, community colleges, and at employment training office sites.

This Office administers the federal program grant and monitors the State's matching program. We promote our services "statewide." We have not required the extensive use of consultants.

William A. Broadbent
Coordinator of Planning and Evaluation
2327 Dole Street
Honolulu, Hawaii 96822

STATE: Idaho

AGENCY: State Div. for Vocational Education

ADDRESS: 650 W. State St.; Boise, ID 83720

PERSON RESPONSIBLE: Trudy Anderson, Postsecondary/Adult Coordinator

TELEPHONE: 208-334-3210

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME X

AMOUNT OF FUNDS:
STATE $240,000 FEDERAL_____ LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER Courses offered for upgrading and retraining are based primarily on a fee for service with supplemental state funds.

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL_____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM_____
OTHER Secretarial, Clerical, Data Processing Occupations

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY_____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE_____
INDUSTRIAL DEVELOPMENT AUTHORITY_____ OTHER_____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS_____ TRAINING PLAN DEVELOPMENT_____ CURRICULUM DEVELOPMENT X(St. Coord.) RELATED APPRENTICESHIP TRAINING X(St. Coord.) MANAGEMENT TRAINING_____ TECHNICAL SKILL TRAINING_____ FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER_____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES_____ EQUIPMENT_____ NON-CETA WAGES_____
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT_____ CONSUMABLE PRODUCTION TRAINING MATERIALS_____ OUTSIDE CONSULTANTS_____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT_____ COMPANY INSTRUCTORS_____
VOCATIONAL INSTRUCTORS X OTHER_____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE_____ STATE VOCATIONAL X LOCAL VOCATIONAL_____
OTHER_____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: Unavailable

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: Unavailable

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: Unavailable

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: Unavailable

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 12,043

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: Unavailable

NUMBER OF PEOPLE RETRAINED: Unavailable

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 1 %

CURRENT RATE OF UNEMPLOYMENT: 9.5 %

STATE: Illinois

AGENCY: Illinois State Board of Education
Dept. of Adult, Voc. & Tech. Education

ADDRESS: 100 North First Street

PERSON RESPONSIBLE: James Galloway

TELEPHONE: 217-782-4627

NUMBER OF STAFF MEMBERS: FULL-TIME 2 PART-TIME 40

AMOUNT OF FUNDS: 300,000 PL94-482 Section 120 450,000 State General Revenue
STATE ____ FEDERAL ____ LOCAL ____
PRIVATE INDUSTRY COUNCIL ____ OTHER Il. Dept. of Commerce and Community (ITP) and CETA when appropriate

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER Any new business or industry locating or expanding in the state

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Comprehensive High School, Area Vocational Centers, Community Colleges, Utility Companies, Private Search Agencies

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT ____ OTHER Each Training Program is tailor made to meet the training needs of the individual business or industry.

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X* NON-CETA WAGES ____
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X* COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT X
OTHER Any where training requirements dictate.

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X sometimes GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X sometimes OTHER Community affairs, IL. State Chamber of Commerce or any one else if appropriate to the training needs

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER See question 15

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 45

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 14

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 619

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 30

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 900.5

*We do not purchase equipment, but will rent or lease equipment for training if necessary

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 1

NUMBER OF PEOPLE RETRAINED: 102

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL ____ TELEVISION COMMERCIAL ____
RADIO ____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT ____ SKILL TRAINING X OTHER Whoever is appropriate

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS ____
PRIVATE CONSULTING FIRMS X OTHER Any where expertise that is appropriate for specific need can be found

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 5-10 %

CURRENT RATE OF UNEMPLOYMENT: 11.3 %

STATE: Indiana

AGENCY: St. Board of Voc.-Tech. Education

ADDRESS: 401 Illinois Building, 17 W. Market St., Indianpolis IN 46204

PERSON RESPONSIBLE: Don K. Gentry

TELEPHONE: 317-232-1814

NUMBER OF STAFF MEMBERS: FULL-TIME 9 PART-TIME 3
Sum under contract

AMOUNT OF FUNDS:
STATE 2 M direct FEDERAL .5 M direct LOCAL Undetermined
PRIVATE INDUSTRY COUNCIL depends on individual company OTHER Employment Security, Rehabilitation Ser. Other CETA, Local Government

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL ____ HEALTH ____ MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL X FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER Agricultural Processing

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS C CHAMBERS OF COMMERCE C
INDUSTRIAL DEVELOPMENT AUTHORITY ____ OTHER ____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER 'Quality circles assistance

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X if necessary
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER State CETA Office, State Rehabilitation Ser. Ag.

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 36

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 30

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 3,000

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 6

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 350

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: --

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X Hoosier Hospitality Presentations

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X 2 offices NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER Have not needed to dat

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 0 %

CURRENT RATE OF UNEMPLOYMENT: 12.6 %

STATE: Iowa

AGENCY: Iowa Dept. of Public Instruction

ADDRESS: Grimes State Office Building
Des Moines, Iowa 50319

PERSON RESPONSIBLE: Jim Athen, Director

TELEPHONE: 515-281-4702

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME 1

AMOUNT OF FUNDS: $418,000 (fiscal year 1982)
STATE_____ FEDERAL X LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER_____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL_____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION_____ RETAIL X FORESTRY/LUMBER_____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM_____
OTHER_____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY_____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER_____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING_____ MANAGEMENT
TRAINING_____ TECHNICAL SKILL TRAINING_____ FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER_____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT_____ NON-CETA WAGES_____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS_____ OTHER_____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT_____
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL_____ LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL_____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT_____
EMPLOYMENT SECURITY_____ OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL X LOCAL VOCATIONAL_____
OTHER Iowa Development Commission

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 6

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 2

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 551

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 4

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 120

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 4

NUMBER OF PEOPLE RETRAINED: 65

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT X SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 8-10 %

CURRENT RATE OF UNEMPLOYMENT: 6.9 % (1981)

STATE: Kansas

AGENCY: St. Dept. of Education

ADDRESS: Topeka, Kansas

PERSON RESPONSIBLE: Richard Russell

TELEPHONE: 913-296-4914

NUMBER OF STAFF MEMBERS: FULL-TIME _____ PART-TIME 1

AMOUNT OF FUNDS:
STATE 100,000 FEDERAL 100,000 LOCAL 200,000
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL _____ FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM _____
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY _____
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE _____
INDUSTRIAL DEVELOPMENT AUTHORITY _____ OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT _____ CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER _____ _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT _____ NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT _____ CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL _____ LOCAL VOCATIONAL X
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 6 _____

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 4

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 100

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 2 _____

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 70

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 10 %

CURRENT RATE OF UNEMPLOYMENT: 10 %

STATE: Kentucky

AGENCY: Vocational Ed.

ADDRESS: Frankfort, KY

PERSON RESPONSIBLE: John F. Loyd

TELEPHONE: 502-564-2326

NUMBER OF STAFF MEMBERS: FULL-TIME 0 PART-TIME 16

AMOUNT OF FUNDS:
STATE 400,000 FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER CETA Title XX OJT

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION X RETAIL _____ FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY _____ HOSPITALITY/TOURISM _____
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER All of the above

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING _____ TECHNICAL SKILL TRAINING _____ FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT Some NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 39

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: N/A

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 3093

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: N/A

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: N/A

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: N/A

NUMBER OF PEOPLE RETRAINED: N/A

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 0 %

CURRENT RATE OF UNEMPLOYMENT: 9.8 %

STATE: Louisiana AGENCY: Dept. of Education

ADDRESS: P.O. Box 44064, Baton Rouge, LA 70804 PERSON RESPONSIBLE: Dr. N.J. Stafford

TELEPHONE: 504-342-3524

NUMBER OF STAFF MEMBERS: FULL-TIME 2 PART-TIME 4

AMOUNT OF FUNDS:
STATE X FEDERAL ____ LOCAL ____
PRIVATE INDUSTRY COUNCIL ____ OTHER Funds allocated to 52 vocational-tech. schools

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER ____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY ____ OTHER ____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING ____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT ____ OTHER ____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS ____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT X
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL ____ PRIVATE INDUSTRY COUNCIL ____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY ____ OTHER ____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL ____ LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Resident

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: ____

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: ____

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: ____

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: ____

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: ____

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: _____

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 9.6 %

STATE: Maine

AGENCY: Vocational Technical Instututes*

ADDRESS: State House Station 23
Augusta, Maine 04333

PERSON RESPONSIBLE: Whitney Newcomb

TELEPHONE: 207-289-2621

NUMBER OF STAFF MEMBERS: FULL-TIME 340 PART-TIME _____

AMOUNT OF FUNDS:
STATE 12 M FEDERAL 2 M LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER Use CETA Funds when available

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL _____ HEALTH _____ MANUFACTURING _____
MINERAL EXTRACTION _____ RETAIL _____ FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY _____ HOSPITALITY/TOURISM _____
OTHER All of the above plus marine

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY _____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS _____ CHAMBERS OF COMMERCE _____
INDUSTRIAL DEVELOPMENT AUTHORITY _____ OTHER State Occ. Info. Coord. Comm.

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT _____ CURRICULUM DEVELOPMENT _____ RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES _____ EQUIPMENT _____ NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT _____ CONSUMABLE PRODUCTION TRAINING MATERIALS _____ OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS _____
VOCATIONAL INSTRUCTORS X Partial OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER State Board of Education

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: n/a

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: n/a

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: n/a

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: n/a

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: n/a

*Six schools operated by the state board of education

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: n/a

NUMBER OF PEOPLE RETRAINED: n/a

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL Some
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 9.4 %

Note: Our follow-up system does not distinguish new or expanded industry related jobs.

STATE: Maryland

AGENCY: Dept. of Economic & Comm. Development

ADDRESS: 1748 Forrest Drive
Annapolis, MD 21401

PERSON RESPONSIBLE: Mr. Raymond Adcock

TELEPHONE: 301-269-2631

NUMBER OF STAFF MEMBERS: FULL-TIME 5 PART-TIME ____

AMOUNT OF FUNDS:
STATE 926,000 FEDERAL ____ LOCAL ____
PRIVATE INDUSTRY COUNCIL ____ OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL ____ HEALTH ____ MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL ____ FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER Service (airlines related)

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Financial/Educational Agencies

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING ____ MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER ____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT ____ NON-CETA WAGES ____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER Rental Facilities

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT X
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER Chamber of Commerece

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL ____ LOCAL VOCATIONAL ____
OTHER Office of Economic and Community Development

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 25 FY'82

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 12

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 1,000 approx.

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 13

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 1,200 approx.

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER Technical (engineering studies, Cost Analysis, etc.

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER Local Ed. Agencies

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 3-5 %

CURRENT RATE OF UNEMPLOYMENT: 9 %

STATE: Michigan AGENCY: Dept. of Education

ADDRESS: Box 40009, Lansing 48909 PERSON RESPONSIBLE: Dr. Anne Hansen

TELEPHONE: 417-373-0600

NUMBER OF STAFF MEMBERS: FULL-TIME 1 PART-TIME 4

AMOUNT OF FUNDS: 500,000 encumbered as of 7/14/82
STATE 900,000 FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL dependss on OTHER Money/Supplies/Time on a case by case basi
local contribu. on case by case basis

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL _____ FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Community College Occupational & Community Services Deans

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT X OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT (To rent or lease only) NON-CETA WAGES _____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT _____ CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS _____
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER Wherevere Industry Specifies

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Retraining to avoid lay-offs in same comp.

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 20+

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 2

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 250

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 15

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 977

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 3

NUMBER OF PEOPLE RETRAINED: 53

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER_____ COMMERCIAL_____ TELEVISION COMMERCIAL_____
RADIO_____ AUDIO-VISUAL_____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY_____ NATIONALLY_____ REGIONALLY X
STATEWIDE_____

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING_____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT_____ SKILL TRAINING X OTHER_____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS X
PRIVATE CONSULTING FIRMS_____ OTHER_____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 1 %

CURRENT RATE OF UNEMPLOYMENT:_____%

STATE: Michigan

AGENCY: Office of Industrial Training

ADDRESS: 309 N. Washington, Box 30015
Lansing, MI 48909

PERSON RESPONSIBLE: Robert R. Fraser

TELEPHONE: 517-373-9180

NUMBER OF STAFF MEMBERS: FULL-TIME 10 PART-TIME _____

AMOUNT OF FUNDS:
STATE 50% FEDERAL 50% LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER 100% Federal funds for Administration

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION X RETAIL _____ FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM _____
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS _____ CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER State Department of Commerce

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER Dev. of training manual and audio-visual support material

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X RENTAL NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER Facility Rental

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER Rented Facilities

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL _____ LOCAL VOCATIONAL _____
OTHER Department of Labor

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 17

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 13

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 640

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 4

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 57

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: --

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER dev. of support material all based on need

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER Individuals _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 14.3 %

STATE: Minnesota AGENCY: Dept. of Ed. Voc. Division

ADDRESS: 500 Cedar St., St. Paul, Minn 55101 PERSON RESPONSIBLE: James E. Staloch

TELEPHONE: 612-296-1867

NUMBER OF STAFF MEMBERS: FULL-TIME 57 PART-TIME 0

AMOUNT OF FUNDS:
STATE ____ FEDERAL ____ LOCAL ____
PRIVATE INDUSTRY COUNCIL ____ OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER Transportation Agriculture

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Job Service

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER ____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT ____ CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS ____
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT ____
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER ____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 100+

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 10+

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 500+

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 8

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 80

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: 0

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT X SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 7.5 %

STATE: Mississippi

AGENCY: State Vocational-Technical Educ.

ADDRESS: P.O. Box 771, Jackson, MS 39205

PERSON RESPONSIBLE: Travis Cliett

TELEPHONE: 601-354-6854

NUMBER OF STAFF MEMBERS: FULL-TIME 4* PART-TIME 3*

AMOUNT OF FUNDS:
STATE ½-2million FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL _____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL _____ FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM _____
OTHER Any type of business or industry is eligible

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER National Publications

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER video/audio lab services

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER rented facilities

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY _____ OTHER Other agencies may be utilized if needed

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Any for upgrade or retraining

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: _____ _____

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: _____

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: _____

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: _____ _____

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: _____

*also 12 full-time district coordinators and 16 part-time

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY _____ REGIONALLY _____
STATEWIDE _____

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT X SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: _____%

STATE: Missouri AGENCY: Dept. of Elementary & Secondary Ed.

ADDRESS: P.O. Box 480, Jefferson City, MO PERSON RESPONSIBLE: Frank Drake, Asst. Comm. Steve Long, Industry Train.

TELEPHONE: 751-4460

NUMBER OF STAFF MEMBERS: FULL-TIME 1 PART-TIME ____

AMOUNT OF FUNDS: No separate appropriation are for industry trining. Amounts indicated are estimates
STATE 500,000 FEDERAL ____ LOCAL 150,000
PRIVATE INDUSTRY COUNCIL ____ OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL ____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL X FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER ____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Many sources of contact

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT X OTHER Certification of employer staff as instructors and related training, coordination with other state agencies and services

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT limited NON-CETA WAGES .
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS ____ OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT X
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER ____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Existing Business with ongoing technical needs

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 7

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: ____

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 2,069

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: Same as 13

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: ____

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: extremely limited

CURRENT RATE OF UNEMPLOYMENT: 8.6 %

.In FY 81 the state expended $1.1 million and trained 25,614 individuals for business and industry. This is inclusive of short term upgrading, apprenticeship and new and expanding. Our fiscal year ended on 6/30/82

STATE: Montana

AGENCY: Shared: University System; Vocational Education; various state agencies; Private Industry Council

ADDRESS:

PERSON RESPONSIBLE: See 2nd page

TELEPHONE:

NUMBER OF STAFF MEMBERS: FULL-TIME 11 PART-TIME ____
Office of Public Instruction only

AMOUNT OF FUNDS: in millions
STATE 20,000 FEDERAL 10,000 LOCAL 10,000
PRIVATE INDUSTRY COUNCIL 585,000 OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE ____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER utilities

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY ____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY ____ OTHER Private Industry Council

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS ____ TRAINING PLAN DEVELOPMENT ____ CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT ____ OTHER ____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT ____ CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS ____
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT ____
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT ____
EMPLOYMENT SECURITY ____ OTHER See question #1

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER Private Industry Council

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 25

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 10

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 25-30

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 6

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 40

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 1

NUMBER OF PEOPLE RETRAINED: 20

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE _____

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 5 %

CURRENT RATE OF UNEMPLOYMENT: 10.9 %

Dr. Iving E. Dayton
Commissioner of Higher Education
State of Montana
33 S. Last Chance Gulch
Helena, Montana 59620

Mr. Ed Argenbright, Superintendent
Office of Public Instruction
State Capitol
Helena, Montana 59620

Mr. Gene Christiaansen, State Director
Vocational Education Services
Office of Public Instruction
State Capitol
Helena, Montana 59620

STATE: Nebraska

AGENCY: Economic Development

ADDRESS:

PERSON RESPONSIBLE: C.L. "Chuck" Elliott, C.I.D.

TELEPHONE: 402-471-3118

NUMBER OF STAFF MEMBERS: FULL-TIME 1 PART-TIME ____

AMOUNT OF FUNDS:
STATE 50,000 FEDERAL 25,000 LOCAL ____
PRIVATE INDUSTRY COUNCIL 32,000 OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL ____ HEALTH ____ MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL ____ FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER Reservation Centers and other service industries

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY ____ OTHER Vo-Tech schools, Industrial Develop. Corp. Business Dev. Corp. for Neb.

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER Recruitment and testing

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT ____ NON-CETA WAGES ____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER City park (if appropriate)

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER ____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL ____ LOCAL VOCATIONAL ____
OTHER Dept. of Economic Development

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 30

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 18

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 800

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 12

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 350

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: 0

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL ____ TELEVISION COMMERCIAL ____
RADIO ____ AUDIO-VISUAL X National & Regional Media Ad.; State Personnel Visitation; Direct Mail

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT X SKILL TRAINING X OTHER ____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES In-Kind PROFESSIONAL ORGANIZATIONS yes
PRIVATE CONSULTING FIRMS Yes OTHER ____ ____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 10 %

CURRENT RATE OF UNEMPLOYMENT: 5.1 %

STATE: New Jersey

AGENCY: NJ Dept. of Labor

ADDRESS: Labor & Ind. Bldg. Room 1013
Trenton, NJ 68625

PERSON RESPONSIBLE: Leo Turerskly

TELEPHONE:

NUMBER OF STAFF MEMBERS: FULL-TIME 4 PART-TIME 7

AMOUNT OF FUNDS:
STATE 50% FEDERAL 50% LOCAL *
PRIVATE INDUSTRY COUNCIL * OTHER

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL HEALTH MANUFACTURING X
MINERAL EXTRACTION RETAIL FORESTRY/LUMBER
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM
OTHER

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE
INDUSTRIAL DEVELOPMENT AUTHORITY OTHER Dept. of Higher Education, Office of Community College

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X **CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT
EMPLOYEE ASSESSMENT X OTHER

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT IN-PLANT X
OTHER Community College

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL PRIVATE INDUSTRY COUNCIL GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT
EMPLOYMENT SECURITY OTHER Higher Education

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE STATE VOCATIONAL LOCAL VOCATIONAL
OTHER NJ Dept of Labor

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Industries Exp.

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 30

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 8

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 288

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 22

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 1,332

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: 10

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER Depends on Trng. Situatic of company

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X Comm. Coll. PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 5 %

CURRENT RATE OF UNEMPLOYMENT: 8.2 %

STATE: New Mexico

AGENCY: Dept. of Education - Vocational Unit

ADDRESS: Santa Fe, NM

PERSON RESPONSIBLE: Wilma Ludwig
Willis G. McLaughlin

TELEPHONE: 505-827-3151

NUMBER OF STAFF MEMBERS: FULL-TIME 1 PART-TIME ____

AMOUNT OF FUNDS:
STATE 1 m. FEDERAL ____ LOCAL ____
PRIVATE INDUSTRY COUNCIL X OTHER Gov. Office of Employment & Training

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE ____ FINANCIAL ____ HEALTH ____ MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL ____ FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER ____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS ____ CHAMBERS OF COMMERCE ____
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER ____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS ____ TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT ____ RELATED APPRENTICESHIP TRAINING ____ MANAGEMENT TRAINING ____ TECHNICAL SKILL TRAINING ____ FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT ____ OTHER 50% reimbursement of trainee wages for a specified number of hours

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES ____ EQUIPMENT ____ NON-CETA WAGES - 1 50%
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT ____ CONSUMABLE
PRODUCTION TRAINING MATERIALS ____ OUTSIDE CONSULTANTS ____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS ____
VOCATIONAL INSTRUCTORS ____ OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY ____ MOBILE UNIT ____ IN-PLANT X
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL ____ PRIVATE INDUSTRY COUNCIL ____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY ____ OTHER ____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 22

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 9

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 731

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 13

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 261

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: 0

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY _____
STATEWIDE _____

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT X SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER None _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 0 %

CURRENT RATE OF UNEMPLOYMENT: 9.4 %

STATE: New York AGENCY: Education Department

ADDRESS: Twin Towers, 99 Washington Ave. PERSON RESPONSIBLE: Willard Daggett
Albany, NY 12234
TELEPHONE: 518-474-4802

NUMBER OF STAFF MEMBERS: FULL-TIME 3 PART-TIME 17

AMOUNT OF FUNDS:
STATE ____ FEDERAL 1.25 million LOCAL varies
PRIVATE INDUSTRY COUNCIL varies OTHER CETA, Dept. of Commerce, Comm. College

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL X FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER Building Trades, Defense - related industries

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Dept. of Commerce, PIC, Occ Ed. Reg Planners*

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS ____ TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT ____ OTHER ____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT ____ CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT X
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER State Commerce Dept.

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Techn. change

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 49

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 15

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 1,300

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 19

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 1,400

*New York State is divided into 13 regions for the purpose of administering occupational education programs. Each region has an Occ. Ed. Reg. Planning Coord.

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 2

NUMBER OF PEOPLE RETRAINED: 80

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT X SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: @ _____%

CURRENT RATE OF UNEMPLOYMENT: *.% _____%

STATE: North Dakota

AGENCY: ND State Board for Voc. Education

ADDRESS: State Capitol

PERSON RESPONSIBLE: 701-224-3192

TELEPHONE: 701-224-3192

NUMBER OF STAFF MEMBERS: FULL-TIME _____ PART-TIME 1

AMOUNT OF FUNDS:
STATE 1% FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE _____
INDUSTRIAL DEVELOPMENT AUTHORITY _____ OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS _____ OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT _____
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 40 est.

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 20 est.

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 1500

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 10 est.

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: N/A

*Less than 1% of total

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 10 est.

NUMBER OF PEOPLE RETRAINED: N/A

TYPES OF PROMOTIONAL MATERIALS USED:
* PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 10 %

CURRENT RATE OF UNEMPLOYMENT: May 5.1 %

*Economic Development Commission

STATE: Ohio

AGENCY: Div. of Vo. Education Ohio Dept. of Ed.

ADDRESS: Ohio Depts. Bldg., Rm 907
65 S. Front St., Columbus, OH 43215

PERSON RESPONSIBLE: Darrell Parks
Charles B. Dygert

TELEPHONE: 614-466-3430

NUMBER OF STAFF MEMBERS: FULL-TIME 1 PART-TIME ____

AMOUNT OF FUNDS:
STATE ____ FEDERAL ____ LOCAL ____
PRIVATE INDUSTRY COUNCIL ____ OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE ____ FINANCIAL ____ HEALTH ____ MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL ____ FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM ____
OTHER Product Producers

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Ohio Development Council

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING ____ MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER Travel for Trainers

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER Private Vendor Facility

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL ____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY ____ OTHER Technical Schools and Universities

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER Dept. of Development and Vocational Education

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Companies with special training needs

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 86

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 15

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 3,793

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 38

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 15,897

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER Technical (new Tech.)

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 15 %

CURRENT RATE OF UNEMPLOYMENT: 11.1 %

STATE: Oklahoma AGENCY: OK State Dept. Vo-Tech Education

ADDRESS: 1515 W. Sixth, Stillwater, OK PERSON RESPONSIBLE: Dr. Francis T. Tuttle

TELEPHONE: 405-377-2000

NUMBER OF STAFF MEMBERS: FULL-TIME 15 PART-TIME 3

AMOUNT OF FUNDS:
STATE X FEDERAL X LOCAL _____ $5,296,928 - Total
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER We honor all requests for training services

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER Climate Assessment

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES X
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS yes, but except. to norm
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER Implementation Plan Dev. and Curriculum Dev. Acquisition

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER Leased Facilities

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER State funds are supplemented with local funds

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Existing Industries and businesses--no restrictions on selection

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: See 2nd page

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 28
Productivity--0 TIP--? BITS--will know when tabulated

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 846

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 6

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 107

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: 0

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X (Indirectly--Do you want to mention optional?)

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER Purchase of commercially produced programs means state staff delivers must be trained by consultants from commercial distributor

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS X OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 5.6 %

NOTE (3a)

TIP -	1,048.162	(Are there any items in curriculum that should be included?0
ITS -	133,167	
BITS -	3,986.928	
Productivity -	310,000	(BITS is a mixture of federal and state--exact mix, I don't know.)
	5,296,928	

(12) Productivity--6
TIP--?
BITS--will know after November when Information Services tabulates local)

STATE: Oregon

AGENCY: Dept. of Education

ADDRESS: 700 Pringle Akwy SE
Salem, OR 97310

PERSON RESPONSIBLE: John W. Havery

TELEPHONE: 503-378-8421

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME 1

AMOUNT OF FUNDS:
STATE_____ FEDERAL_____ LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER_____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION_____ RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER_____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY_____ OTHER_____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER_____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES_____ EQUIPMENT_____ NON-CETA WAGES_____
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT_____ CONSUMABLE
PRODUCTION TRAINING MATERIALS_____ OUTSIDE CONSULTANTS_____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT_____ COMPANY INSTRUCTORS_____
VOCATIONAL INSTRUCTORS X OTHER_____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT X
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL_____ LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL_____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT_____
EMPLOYMENT SECURITY_____ OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE_____ STATE VOCATIONAL_____ LOCAL VOCATIONAL X
OTHER Other than what local funds are committed-there are no other funds

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: ?

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 4

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 300

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: ?

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: ?

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 1

NUMBER OF PEOPLE RETRAINED: 250

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL X TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____ Promotional materials are all procuded and contracte by the office of Ecnomic Development

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 0 %

CURRENT RATE OF UNEMPLOYMENT: 11.8 %

STATE: Pennsylvania AGENCY: PA Dept. of Education

ADDRESS: Box 911, Harrisburg, PA 17108 PERSON RESPONSIBLE: Kenneth A. Swatt

TELEPHONE: 717-787-4482

NUMBER OF STAFF MEMBERS: FULL-TIME 4 PART-TIME 35

AMOUNT OF FUNDS:
STATE 9M FEDERAL 9.5M LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL _____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER Nuclear

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT _____ OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT _____ CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL _____ LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 43

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: LNA*

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: LNA

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: LNA

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: LNA

*LNA= Information not avaialble (at this time)

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: INA

NUMBER OF PEOPLE RETRAINED: INA

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: INA %

CURRENT RATE OF UNEMPLOYMENT: 9.8 %

STATE: Rhode Island AGENCY: Dept. of Elementary/Secondary Ed.

ADDRESS: Bureau of Vocational Ed.
22 Hayes St., Prov. RI 02908

PERSON RESPONSIBLE: Frank Santoro

TELEPHONE: 401-227-2691

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME 2

AMOUNT OF FUNDS:
STATE 50,000 FEDERAL 140,000 LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER_____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION_____ RETAIL_____ FORESTRY/LUMBER_____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER_____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY_____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY_____ OTHER_____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS_____ TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING_____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER_____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES_____
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT_____ CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS_____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER Support Services

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT X
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL_____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER Prime Sponsors

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER Prime Sponsors

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 10

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 0

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 0

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 10

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 100

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: 0

NUMBER OF PEOPLE RETRAINED: 0

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER Bus & Industry _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 15 %

CURRENT RATE OF UNEMPLOYMENT: 9 %

STATE: South Carolina

AGENCY: SC Dept. of Ed.
State Board of Tec. & Comp. Ed.

ADDRESS: 908 Rutledge Bldg, Cola SC 29201

PERSON RESPONSIBLE: Dr. Moody Oswald
Mr. Earl Ellis

TELEPHONE: 803-758-5372
803-758-6932

NUMBER OF STAFF MEMBERS: FULL-TIME 8 PART-TIME _____

AMOUNT OF FUNDS:
STATE 2 mil. FEDERAL _____ LOCAL Cannot determine
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL _____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL _____ FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM _____
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Government officials

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT X OTHER Training Materials Development

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER Locally provided space.

AGENCIES INVOLVED IN TRAINING PROCESS:
Tec.& ~~STATE~~ VOCATIONAL X Tech&~~LOCAL~~ VOCATIONAL X PRIVATE INDUSTRY COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER Re-Teachering with new high technology

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 77 (FY81)

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 38

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 3793

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 39

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: Included in #13

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: NA

NUMBER OF PEOPLE RETRAINED: NA

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER All sources _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 02 %

CURRENT RATE OF UNEMPLOYMENT: 11.5 % 6/82

STATE: South Dakota AGENCY: Div. Voc. Ed.

ADDRESS: Kneip Bldg. PERSON RESPONSIBLE: Dave Bonde

TELEPHONE: 605-773-3423

NUMBER OF STAFF MEMBERS: FULL-TIME 8 PART-TIME ____

AMOUNT OF FUNDS:
STATE 25% FEDERAL 25% LOCAL 50%
PRIVATE INDUSTRY COUNCIL Special OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE ____ FINANCIAL ____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL X FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER ____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE ____
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Private Ind. Coun.

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS ____ TRAINING PLAN DEVELOPMENT ____ CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING ____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT ____ OTHER Instructous & Technical Training and Instruction

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X* EQUIPMENT X* NON-CETA WAGES ____
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT ____ CONSUMABLE PRODUCTION TRAINING MATERIALS X* OUTSIDE CONSULTANTS ____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS ____
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT X
OTHER Could be either location

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER Could very well be all of the above

FUNDS ADMINISTERED BY: Thru local voc. ed.
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 8 to 12

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 4

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 75

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 5 to 10

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: N/A

*for Part Time Adult Training the State Division reimburses the LEA 50% of instructional costs; for Full Time Adult Training, the state division reimburses 50% of instruction, supplies, equipment & Travel.

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None-proposing to initiate small business management program in 1983 promoted by Voc. Ed.

NUMBER OF PEOPLE RETRAINED: None

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL X TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____ MOSTLY THROUGH LEA

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM: NONE
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: N/A %

CURRENT RATE OF UNEMPLOYMENT: 5 %

STATE: Tennessee

AGENCY: Div. of Voc.-Tech Ed.

ADDRESS: 200 Cordell Hull Bldg.

PERSON RESPONSIBLE: Robert D. Parsons

TELEPHONE: 615-741-1320

NUMBER OF STAFF MEMBERS: FULL-TIME X PART-TIME _____

AMOUNT OF FUNDS:
STATE 200,000 FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER Grants' Approx 50,000

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS _____ OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER Rented or leased facilities

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW _____ EXPANDING _____ OTHER Existing

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 73

** NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: None

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: _____

** NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: _____

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: _____

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING X OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER Individuals _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 10 %

CURRENT RATE OF UNEMPLOYMENT: 13.5 % approx.

**The Division of Voc-Tech Education cooperates with the Tennessee Industrial Training Service in providing services (manpower, facilities, equipment, etc.) to new and expanding industries. The Industrial Training Services operates from a separate budget than voc. education.

STATE: Texas

AGENCY: Texas Education Agency

ADDRESS: 201 East 11th St.
Austin, Texas 78701
TELEPHONE:

PERSON RESPONSIBLE: Associate Commissioner for Occupational Education and Technology

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME X

AMOUNT OF FUNDS:
STATE 890,000 yr. FEDERAL_____ LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER_____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL_____ FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM_____
OTHER_____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT ACENCY_____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE_____
INDUSTRIAL DEVELOPMENT AUTHORITY_____ OTHER Texas Industrial Commission

TRAINING SERVICES PROVIDES (The appointed local ed. agency does most of the following:
JOB TASK ANALYSIS_____ TRAINING PLAN DEVELOPMENT_____ CURRICULUM DEVELOPMENT_____ RELATED APPRENTICESHIP TRAINING_____ MANAGEMENT TRAINING_____ TECHNICAL SKILL TRAINING_____ FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER The Texas Educational Agency does the following: Project planning, scheduling, select training agency, contract negotiation, training agency superivision, fiscal contrc

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT_____ NON-CETA WAGES_____
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT_____ CONSUMABLE
PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS_____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT_____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER_____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT_____
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL_____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT_____
EMPLOYMENT SECURITY_____ OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE_____ STATE VOCATIONAL X LOCAL VOCATIONAL_____
OTHER_____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 33

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 20

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 1530

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 13

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 992

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 7.7 %

STATE: Vermont AGENCY: Agency of Dev. & Community Affairs

ADDRESS: State St. Montpelier, Vermont PERSON RESPONSIBLE: Mr. Louis Dowershak

TELEPHONE:

NUMBER OF STAFF MEMBERS: FULL-TIME 2-3 PART-TIME _____

AMOUNT OF FUNDS:
STATE 600,000 FEDERAL None LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER I am not sure if CETA # are needed due to the substantial state commitment

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE _____ FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER Machine Tool Industry

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Dept. of Texas

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT _____ CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT TRAINING _____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT X OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT _____ NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT _____ CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE X STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 15

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 9

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 450

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 6

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: _____

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: None

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED: None that I know of
PRINTED MATTER_____ COMMERCIAL_____ TELEVISION COMMERCIAL_____
RADIO_____ AUDIO-VISUAL_____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY_____ NATIONALLY_____ REGIONALLY X
STATEWIDE_____

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING_____ CURRICULUM DEVELOPMENT_____
EMPLOYEE ASSESSMENT_____ SKILL TRAINING_____ OTHER None

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES_____ PROFESSIONAL ORGANIZATIONS_____
PRIVATE CONSULTING FIRMS_____ OTHER_____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: _____%

STATE: West Virginia

AGENCY: Bureau of Vocational, Technical and Adult Education Services to Business Ind.

ADDRESS: 1900 Washington St., E.
Charleston, WV 25305

PERSON RESPONSIBLE: William A. Edwards

TELEPHONE: 304-348-6317

NUMBER OF STAFF MEMBERS: FULL-TIME 1 St. Coord. 3 reg. Coord. PART-TIME _____

AMOUNT OF FUNDS:
STATE 150,000 FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION X RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER _____ _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT _____ IN-PLANT X
OTHER Leased facilities

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER Existing

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 48 (includes existing B&I)

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 11

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 71

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 17

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 386

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: Retraining done through Employment Training Division

NUMBER OF PEOPLE RETRAINED: N/A

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS X
PRIVATE CONSULTING FIRMS X OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: Less than 1 %

CURRENT RATE OF UNEMPLOYMENT: 9.5 %

STATE: Wisconsin

AGENCY: Wisc. Bd. of Voc. Educ.

ADDRESS: P.O. Box 7874, Madison WI 53707

PERSON RESPONSIBLE: Merle W. Bodine

TELEPHONE: 608-266-2302

NUMBER OF STAFF MEMBERS: FULL-TIME _____ PART-TIME 1

AMOUNT OF FUNDS:
STATE _____ FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER no categorical funds

TYPES OF BUSINESS AND INDUSTRY SERVED: (From regular funds)
TEXTILE _____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL X FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER Occupational Adivsory Committees

TRAINING SERVICES PROVIDES From regular funds
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT
TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE
PRODUCTION TRAINING MATERIALS _____ OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER FTE - State Aid

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER _____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: No records

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: No records

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: No records

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: No records

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: No records

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: No records

NUMBER OF PEOPLE RETRAINED: No records

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 10 %

STATE: Wyoming AGENCY: Wyoming State Dept. of Education

ADDRESS: Hathaway Building PERSON RESPONSIBLE: Richard Rowles

TELEPHONE: 77-7415

NUMBER OF STAFF MEMBERS: FULL-TIME_____ PART-TIME_____

AMOUNT OF FUNDS:
STATE_____ FEDERAL_____ LOCAL_____
PRIVATE INDUSTRY COUNCIL_____ OTHER_____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE_____ FINANCIAL_____ HEALTH_____ MANUFACTURING_____
MINERAL EXTRACTION_____ RETAIL_____ FORESTRY/LUMBER_____
ELECTRONICS/HIGH TECHNOLOGY_____ HOSPITALITY/TOURISM_____
OTHER_____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER_____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS_____ TRAINING PLAN DEVELOPMENT_____ CURRICULUM DEVELOPMENT_____ RELATED APPRENTICESHIP TRAINING_____ MANAGEMENT TRAINING_____ TECHNICAL SKILL TRAINING_____ FACILITY LAYOUT_____
EMPLOYEE ASSESSMENT_____ OTHER Assistance to public agency to set up the system

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES_____
EMPLOYEE ASSESSMENT_____ AUDIO-VISUAL DEVELOPMENT_____ CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT_____ COMPANY INSTRUCTORS_____
VOCATIONAL INSTRUCTORS X OTHER_____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT_____ IN-PLANT X
OTHER_____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY X OTHER_____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE_____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER CETA State Office

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER_____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: ? _____

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: ?

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: ?

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: ?

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: ?

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: ?

NUMBER OF PEOPLE RETRAINED: ?

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL _____
RADIO _____ AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT X SKILL TRAINING x OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS X
PRIVATE CONSULTING FIRMS X OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____%

CURRENT RATE OF UNEMPLOYMENT: 5.0 %

STATE: Guam AGENCY: Guam Community College

ADDRESS: P.O. Box 23069, GMF 96921 PERSON RESPONSIBLE: John C. Salas, Ph.D., Provost

TELEPHONE: 671-734-4311

NUMBER OF STAFF MEMBERS: FULL-TIME 80 PART-TIME 65

AMOUNT OF FUNDS:
STATE 4.6 million FEDERAL 350,000 LOCAL ____
PRIVATE INDUSTRY COUNCIL ____ OTHER ____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE ____ FINANCIAL ____ HEALTH ____ MANUFACTURING ____
MINERAL EXTRACTION ____ RETAIL X FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER Service--Mechanical, Clerical/office, Public Safety

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY ____ BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS ____ CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY ____ OTHER Territorial Advisory Council for Vocational Education

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS ____ TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING ____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT ____
EMPLOYEE ASSESSMENT ____ OTHER ____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT ____ AUDIO-VISUAL DEVELOPMENT ____ CONSUMABLE PRODUCTION TRAINING MATERIALS ____ OUTSIDE CONSULTANTS ____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS ____
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER ____

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT ____
EMPLOYMENT SECURITY ____ OTHER ____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL X
OTHER ____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 110

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 0

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 0

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 325

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: 325

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: Information not available

NUMBER OF PEOPLE RETRAINED: Information not available

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL ____ TELEVISION COMMERCIAL ____
RADIO X AUDIO-VISUAL ____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY ____ NATIONALLY ____ REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT ____ SKILL TRAINING ____ OTHER ____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS ____
PRIVATE CONSULTING FIRMS X OTHER ____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: 01 %

CURRENT RATE OF UNEMPLOYMENT: ____ %

STATE: Puerto Rico

AGENCY: Department of Education

ADDRESS: P.O. Box 759
Hato Rey, Puerto Rico 00919

PERSON RESPONSIBLE: Edgar Sanchez

TELEPHONE: 753-9128

NUMBER OF STAFF MEMBERS: FULL-TIME 2,889 PART-TIME 57

AMOUNT OF FUNDS: $34,449,315 10,861.584
STATE _____ FEDERAL _____ LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL _____ HEALTH X MANUFACTURING X
MINERAL EXTRACTION _____ RETAIL X FORESTRY/LUMBER _____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER _____

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS _____ TRAINING PLAN DEVELOPMENT X CURRICULUM
DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT
TRAINING _____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT _____
EMPLOYEE ASSESSMENT _____ OTHER _____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT _____ AUDIO-VISUAL DEVELOPMENT _____ CONSUMABLE
PRODUCTION TRAINING MATERIALS _____ OUTSIDE CONSULTANTS _____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT _____ COMPANY INSTRUCTORS _____
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER Academic School

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY
COUNCIL _____ GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT X
EMPLOYMENT SECURITY _____ OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER _____

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW _____ EXPANDING _____ OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 66

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: _____

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: _____

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: _____

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: _____

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: _____

NUMBER OF PEOPLE RETRAINED: _____

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL X TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL X

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY _____
STATEWIDE _____

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT _____
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: _____ %

CURRENT RATE OF UNEMPLOYMENT: 19.9 %

STATE: Virgin Islands AGENCY: Division of Vor. Tech Ed.

ADDRESS: P.O. Box 6640, St. Thomas VI PERSON RESPONSIBLE: Dr. Aubrey Roebuck

TELEPHONE: 809-774-3046

NUMBER OF STAFF MEMBERS: FULL-TIME 200 PART-TIME ____

AMOUNT OF FUNDS:
STATE 4 mil. FEDERAL 900 thousand LOCAL ____
PRIVATE INDUSTRY COUNCIL 100 thousand OTHER CETA 500 thousand

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE ____ FINANCIAL X HEALTH X MANUFACTURING X
MINERAL EXTRACTION ____ RETAIL X FORESTRY/LUMBER ____
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM X
OTHER Construction Industry

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY ____ OTHER ____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT ____ CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING X MANAGEMENT TRAINING ____ TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER ____

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES ____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT ____ CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS ____
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT ____ COMPANY INSTRUCTORS ____
VOCATIONAL INSTRUCTORS X OTHER ____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT ____ IN-PLANT ____
OTHER Skill Centers

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL ____ PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT ____
EMPLOYMENT SECURITY ____ OTHER CETA

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE ____ STATE VOCATIONAL X LOCAL VOCATIONAL ____
OTHER Dept. of Education

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER ____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 25 est.

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 5

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 120

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: --

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: --

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: --

NUMBER OF PEOPLE RETRAINED: --

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER _____ COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO X AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY _____ NATIONALLY _____ REGIONALLY X
STATEWIDE X Islandwide

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING _____ CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT _____ SKILL TRAINING _____ OTHER _____

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES _____ PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____ _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: - %

CURRENT RATE OF UNEMPLOYMENT: 6 %

STATES THAT DID NOT RETURN SURVEYS

Alaska

Arizona

Colorado

Connecticut

Massachusetts

Nevada

New Hampshire

North Carolina

Utah

Virginia

Washington

STATE: Florida

AGENCY: Industry Services Training Unit
Division of Vocational Education

ADDRESS: Knott Building
Tallahassee, Fla. 32301

PERSON RESPONSIBLE: Mr. Jesse W. Burt, Director

TELEPHONE: 487-1040

NUMBER OF STAFF MEMBERS: FULL-TIME 5 PART-TIME 2

AMOUNT OF FUNDS:
STATE 700,000 FEDERAL 369,000 LOCAL _____
PRIVATE INDUSTRY COUNCIL _____ OTHER _____

TYPES OF BUSINESS AND INDUSTRY SERVED:
TEXTILE X FINANCIAL _____ HEALTH _____ MANUFACTURING X
MINERAL EXTRACTION X RETAIL _____ FORESTRY/LUMBER X
ELECTRONICS/HIGH TECHNOLOGY X HOSPITALITY/TOURISM _____
OTHER Any new or expanding company creating new jobs

TRAINING REFERRALS RECEIVED FROM:
ECONOMIC DEVELOPMENT AGENCY X BUSINESS/INDUSTRY X
LOCAL VOCATIONAL DIRECTORS X CHAMBERS OF COMMERCE X
INDUSTRIAL DEVELOPMENT AUTHORITY X OTHER _____

TRAINING SERVICES PROVIDES
JOB TASK ANALYSIS X TRAINING PLAN DEVELOPMENT X CURRICULUM DEVELOPMENT X RELATED APPRENTICESHIP TRAINING _____ MANAGEMENT TRAINING X TECHNICAL SKILL TRAINING X FACILITY LAYOUT X
EMPLOYEE ASSESSMENT X OTHER ' Within reason, whatever it takes to get the job done

AREAS IN WHICH AGENCY PROVIDES FUNDING:
TEACHING SUPPLIES X EQUIPMENT X NON-CETA WAGES _____
EMPLOYEE ASSESSMENT X AUDIO-VISUAL DEVELOPMENT X CONSUMABLE PRODUCTION TRAINING MATERIALS X OUTSIDE CONSULTANTS X
COMPANY EQUIPMENT RENTAL/REIMBURSEMENT X COMPANY INSTRUCTORS X
VOCATIONAL INSTRUCTORS X OTHER _____

TRAINING IS HELD IN:
VOCATIONAL FACILITY X MOBILE UNIT X IN-PLANT X
OTHER Rental facilities

AGENCIES INVOLVED IN TRAINING PROCESS:
STATE VOCATIONAL X LOCAL VOCATIONAL X PRIVATE INDUSTRY COUNCIL X GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT _____
EMPLOYMENT SECURITY X OTHER _____

FUNDS ADMINISTERED BY:
GOVERNOR'S OFFICE _____ STATE VOCATIONAL X LOCAL VOCATIONAL _____
OTHER In cooperation with State Department of Commerce

BUSINESSES AND INDUSTRIES WHICH QUALIFY FOR TRAINING SERVICES ARE:
NEW X EXPANDING X OTHER _____

NUMBER OF BUSINESSES AND INDUSTRIES SERVED DURING THE YEAR: 17

NUMBER OF BUSINESSES AND INDUSTRIES NEW TO YOUR STATE: 4

NUMBER OF PEOPLE TRAINED FOR NEW BUSINESS/INDUSTRY: 400+* Many programs still active

NUMBER OF EXPANDING BUSINESSES/INDUSTRIES SERVED: 13

NUMBER OF PEOPLE TRAINED FOR EXPANDING BUSINESSES/INDUSTRIES: As above

NUMBER OF RETRAINING PROGRAMS HELD FOR EMPLOYEES OF BANKRUPT OR CLOSED COMPANIES: -

NUMBER OF PEOPLE RETRAINED: -

TYPES OF PROMOTIONAL MATERIALS USED:
PRINTED MATTER X COMMERCIAL _____ TELEVISION COMMERCIAL X
RADIO _____ AUDIO-VISUAL _____

STATE INDUSTRIAL TRAINING SERVICES ARE PROMOTED:
INTERNATIONALLY X NATIONALLY X REGIONALLY X
STATEWIDE X

TYPES OF OUTSIDE CONSULTANTS USED:
MANAGEMENT TRAINING X CURRICULUM DEVELOPMENT X
EMPLOYEE ASSESSMENT X SKILL TRAINING X OTHER As needed

CONSULTANT SERVICES PURCHASED FROM:
UNIVERSITY/COLLEGES X PROFESSIONAL ORGANIZATIONS _____
PRIVATE CONSULTING FIRMS _____ OTHER _____

PERCENTAGE OF FUNDS USED FOR OUTSIDE CONSULTANTS: Less than 1 %

CURRENT RATE OF UNEMPLOYMENT: + 6.7 %